

## COMMUNIQUE - August 2022

August 2022 volumes compared to August 2021

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Aug-22</b>	<b>Aug-21</b>	<b>%YoY</b>	<b>Apr-Aug 22</b>	<b>Apr-Aug 21</b>	<b>%YoY</b>
Utility Vehicles	29,516	15,786	87%	1,32,790	79,153	68%
Cars* + Vans	336	187	80%	1,425	1,068	33%
<b>Total Passenger Vehicles</b>	<b>29,852</b>	<b>15,973</b>	<b>87%</b>	<b>1,34,215</b>	<b>80,221</b>	<b>67%</b>
LCV < 2T	3,896	1,734	125%	17,156	11,570	48%
LCV 2T to 3.5T	16,940	6,595	157%	80,847	47,163	71%
LCV > 3.5T + MHCV	656	512	28%	3,417	1,808	89%
<b>Total Commercial Vehicles</b>	<b>21492</b>	<b>8841</b>	<b>143%</b>	<b>101420</b>	<b>60541</b>	<b>68%</b>
3W	<b>4,793</b>	<b>2,591</b>	<b>85%</b>	<b>19,806</b>	<b>7,804</b>	<b>154%</b>
<b>Total Domestic Sales</b>	<b>56,137</b>	<b>27,405</b>	<b>105%</b>	<b>2,55,441</b>	<b>1,48,566</b>	<b>72%</b>
<b>Total Exports Sales</b>	<b>2,912</b>	<b>3,180</b>	<b>-8%</b>	<b>13,218</b>	<b>11,850</b>	<b>12%</b>
<b>Total Sales (Dom + Exports)</b>	<b>59,049</b>	<b>30,585</b>	<b>93%</b>	<b>2,68,659</b>	<b>1,60,416</b>	<b>67%</b>
<b>Farm Equipment Sector</b>	<b>Aug-22</b>	<b>Aug-21</b>	<b>%YoY</b>	<b>Apr-Aug 22</b>	<b>Apr-Aug 21</b>	<b>%YoY</b>
Domestic	20,138	19,997	1%	1,55,205	1,41,614	10%
Exports	1,382	1,363	1%	8,131	6,904	18%
<b>Total Tractors (Dom + Exp)</b>	<b>21,520</b>	<b>21,360</b>	<b>1%</b>	<b>1,63,336</b>	<b>1,48,518</b>	<b>10%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd